



ISO certified company



ISAGO
IATA Safety Audit for Ground Operations



Ground Handling Partner



CAA APPROVED
DGR Instructor

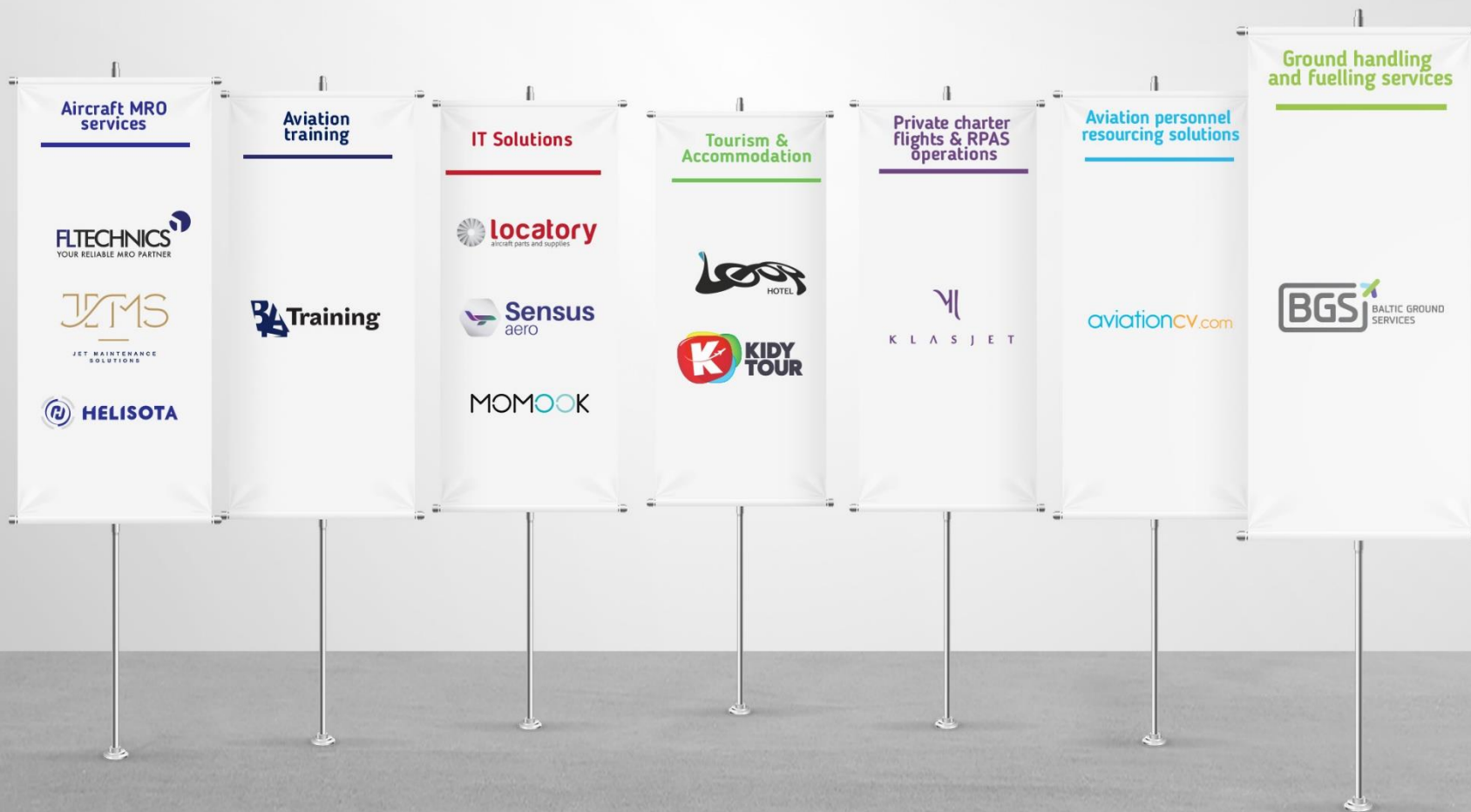
BGS LOGISTICS

YOUR ORDER OUR RESPONSIBILITY



COMPANY PROFILE

Part of Avia Solutions Group



COMPANY PROFILE

One-stop-shop GH solutions

GROUND HANDLING

- Passenger handling
- Aircraft handling

FUELLING

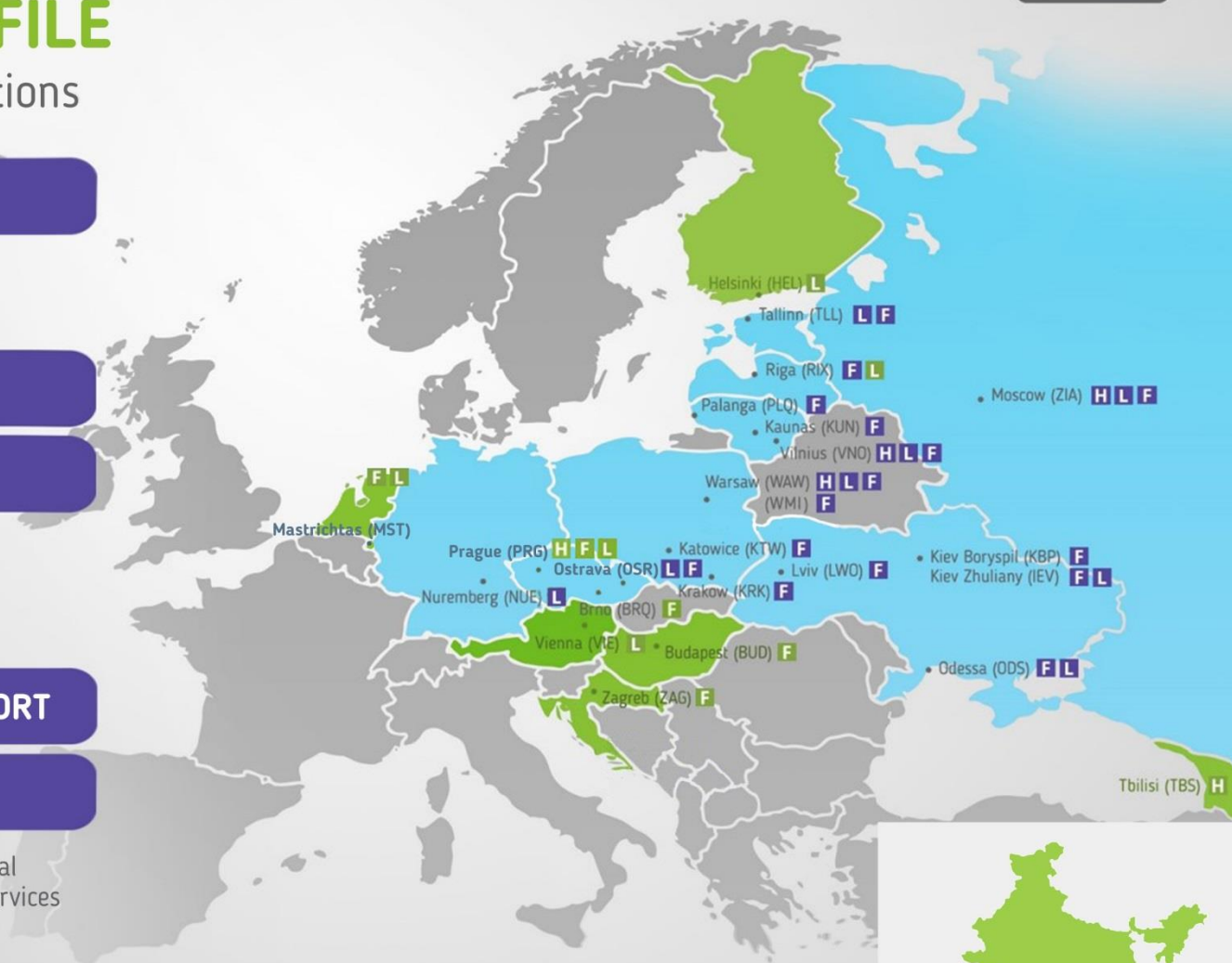
LOGISTICS

- JET A-1
- Petrol
- AVGAS
- Bitumen
- Diesel

RAIL FREIGHT TRANSPORT

OTHER SERVICES

- Training
- Airport terminal engineering services
- IT solutions



■ Current markets
 ■ Future development
 H Ground handling services
 F Into plane fuelling services
 L Logistics



Operations will run as of:

MST - Q3 2019	PRG - Q4 2019	GOI - Q4 2019 (India)	TBS - Q2 2020
BRQ - Q4 2019	ZAG - Q4 2019	BUD - Q3 2020	HEL - Q2 2020

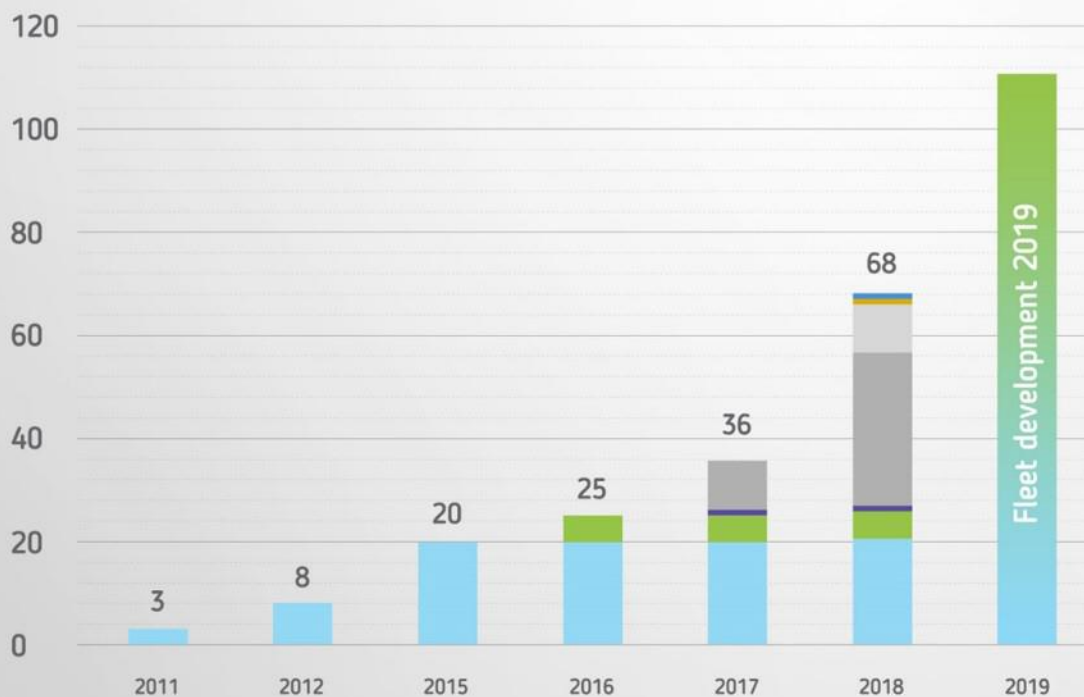
ADR LOGISTICS NETWORK

-  Domestic ADR Logistics services
-  International ADR logistics services across Europe and CIS
-  Future Domestic Logistics services



BGS LOGISTICS DEVELOPMENT

COUNT OF TRUCKS DEDICATED FOR ADR CARRIAGES



- Lithuania
- Poland
- Estonia
- Russia
- Germany
- Ukraine
- Czech Republic



BGS LOGISTICS

Liquid ADR Logistics and Management

CARRIAGE BY ROAD TRANSPORT

- Petrol
- Diesel
- JET A-1 fuel
- Biodiesel
- AVGAS
- Bitumen

STORAGE AND DELIVERY

- JET A-1 fuel
- AVGAS



BGS LOGISTICS

Brand new equipment



AGE

Trucks and trailers,
no older **than 5 years**



ASSURANCE

On-board **pre-ignition and scheduled** alcohol ignition interlock device checks



ONLINE TRACKING

Online tracking of vehicle location and condition



BGS LOGISTICS

Safety and Quality

> ACCESSIBILITY

On-board tablets allow entering data (quantity, km, clients, etc.) **easily** and transmitting data to system in **real time**

> THEFT PREVENTION

Electronic seals give the **exact time and location** of tank opening

> FULL CONTROL

New generation counters ensure **precise tracking** of fuel quantity and **automatic data transmission**

> PRESSURE TRACKING

State-of-the-art tire pressure and bearing temperature monitoring system **signals drivers and protects trucks and valuable cargo** from incidents



BGS LOGISTICS

Safety and Quality

> CONTINUES QUALITY MONITORING

3 remotely controlled real time cameras gives **all-round view** of precious cargo and drivers' actions (for internal audits on processes)

> CROSS-OVER PREVENTION

Specially designed cross-over prevention system **eliminates the possibility** for drivers to mix liquids and fuel

> EXTRA PROTECTION*

Newly developed tool will allow only scheduled drivers to start the trucks, preventing improper truck with dangerous goods use (terror attacks, theft, etc.)



*to be introduced soon

BGS LOGISTICS

Sensus Fuel Logistics IT Solutions

MONITORING

Fuel balance and usage are monitored remotely in **real time**

- **Manage, track and resolve** issues related to fuel consumption at stations
- Communicate directly with terminals, drivers and have **full control** over logistical operations
- All of the information **near at hand** to make crucial decisions

PLANNING

Fuel deliveries are planned **in accordance to balance** at terminals and stations

ANALYSIS

Comprehensive output data allows analysing logistics via different variables



DELIVERING TO FILLING STATIONS

BGS LT

Our know-how:

Data every hour is received from filling stations to *Sensus*. >

Sensus processes data and calculates the estimated consumption for upcoming 24 hours. >

BGS manager creates the order in *Sensus* (for drivers and Terminals) with all needed information. >

Sensus analyses and presents detailed data and prioritize filling stations by needed urgent delivery. >

Drivers have order information on their tablets. The order can be easily checked at the Terminal before the loading. >

After the unloading BGS manager receives confirmation and all data.

WHY BGS?



Aviation safety and **quality standards** are used in liquid ADR logistics



Quality and **process control** are continuously monitored



IT solutions are adapted to the individual needs of each client



Shipment safety is our top priority



ADR

Full liquid ADR logistics services: delivery, stock balance tracking, planning and arranging the deliveries, reporting and etc.



CLIENT RECOGNITION



Национальная
Ассоциация
Перевозчиков
Нефтепродуктов

We highly recommend the excellent service provided by Baltic Ground Services and have trusted them to handle all our Bitumen deliveries. We look forward to our successful and continued cooperation.



During our partnership in transportation Baltic Ground Services has provided professional, good and on-time service.



On the administrative side, the BGS team is usually pretty responsive to customer inquiries.



COMPANY PROFILE

Certified to the latest standards

➤ 1st Ground Handling provider in Europe certified by **ISAGO**:

- Safety management system
- Document management
- HR and training records management
- GSE management and others

➤ Company-wide **ISO 9001**-certified operations

➤ Full compliance with **The European Agreement concerning the International Carriage of Dangerous Goods by Road (ADR)**

➤ Fully trained and **ADR-licensed** crews



Ground Handling Partner

THANK YOU FOR YOUR TIME

STAY COMPLIANT WITH REGULATIONS - KEEP YOUR
STAFF SAFE AND COMPETENT

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